

**KNOWLTON CONSTRUCTION**  
36 S. Church St. P.O. BOX 430  
Clifford, PA 18413  
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February 16, 2000

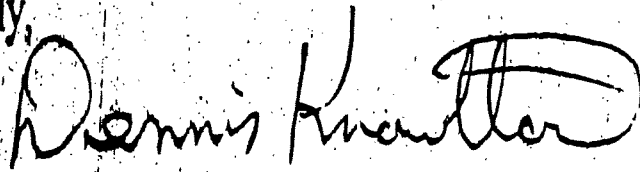
Albany Ladder  
2320 Old Vestal Rd.  
Vestal, NY 13850

Joe,

Being in the masonry business for over 22 years, I have used every type of scaffold. At times I would dream you could just pull a lever and go up or down, and then I met Hydro-Mobile. I now own five units; two are the 12' base towables. We are also renting a sixth unit, a 5'x7' that is working great on a 60' elevator shaft. Hydro-Mobile is absolutely one of the most innovative products I own. My son and I were just talking about how Hydro-Mobile and Albany Ladder are not afraid to take on any type of configuration or situation. I am very impressed with the quality that goes into the units. We have seen productivity increase greatly, and by far it is the safest scaffold we have ever seen or used. Room to work, adaptability to other types of scaffold, ease to set up, move, tear down, and send to the next job are only a few good points out of many.

I feel very fortunate to be hooked up with Hydro-Mobile and Albany Ladder and am looking forward to going to the Factory Training in the near future. Thank you for your fine service and the great edge this product has given my company.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis Knowlton". The signature is written in a cursive style with a large initial "D" and a prominent flourish at the end.

Dennis Knowlton, Owner  
Knowlton Construction