

December 23, 2010

Mr. Pat Quain
Hydro- West Scaffolding Ltd.
4106-14 th Street
Vernon, British Columbia
V1T- 8B9

Dear Mr. Quain,

I am writing this letter on behalf of Gracom Masonry with regards to the business relationship Gracom has developed with Hydro- West over the past 15 + years. I would like you to consider this our testimonial please?

Gracom/Graham has purchased in excess of 17 Hydro Power units, P's and M's over the past few years. The product line speaks for itself and is superior in the self climbing scaffold systems in both quality and reliability. Once a company has bought into the system it self initiates future sales as the compatibility and cost savings prove themselves on every project they are erected on thereafter. The proof is I the pudding so to say. I have personally erected many Hydro Mobile units and recognize the superior engineering and ease of mobilization offered by Hydro Mobile. The system accepts modifications and custom configurations with little or no difficulty.

Now here is what sets Hydro West aside from the rest of the competition. When you have an inexperienced company trying to get their employees to buy into the self climbing scaffold system or a tricky configuration is required Hydro West springs into action. With no hesitation Pat Quain and his capable group assist, design and educate us with the application and install. Pat and his crew make themselves available whenever a question or problem arises. This speaks volumes for customer service. If we need parts and or service we get the same service and I have never been unduly delayed on a project because of Hydro West not being prepared. When we require training whether it is in Montreal at the main factory or on our sites for operator/erection/dismantle training Pat and his crew have always made themselves available sometimes juggling several schedules to satisfy customer needs. I believe Pat instills customer service over every other concern and it shows. Overall Hydro-West runs a very tight ship with quality people at the helm. A real first class company which is getting harder to find in today's world. We are thankful to have him in our corner.

We will continue to build our relationship in the future by buying the product and utilizing Hydro-West the Company. Gracom/Graham is committed to using, purchasing and promoting first class equipment and supporting companies like Hydro-West.

My compliments Pat as I know you hold your Company close to your heart.

Regards

Roland Stallknecht
Senior Equipment Administrator

GRACOM

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